



Yellow Pages
Income Fund™

TM



487,390,147,453,806,123,595,984,032,46

Q3

Supplemental Disclosure
Period ended September 30, 2009

As filed on Sedar on November 4, 2009 (www.sedar.com). This report is also available at www.ypg.com

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This Supplemental Disclosure contains forward-looking statements about the objectives, strategies, financial condition, results of operations and businesses of YPG. These statements are considered “forward-looking” because they are based on current expectations about our business and the markets we operate in, and on various estimates and assumptions. Our actual results could be materially different from our expectations if known or unknown risks affect our business, or if our estimates or assumptions turn out to be inaccurate. As a result, we cannot guarantee that any forward-looking statements will materialize. Forward-looking statements do not take into account the effect that transactions or non-recurring items announced or occurring after the statements are made may have on our business. We disclaim any intention or obligation to update any forward-looking statements, except as required by law, even if new information becomes available through future events or for any other reason.

Risks that could cause our actual results to differ materially from our current expectations are discussed in section 7 of our November 4, 2009 Management's Discussion and Analysis. This Supplemental Disclosure shall be read in connection with the November 4, 2009 Management's Discussion and Analysis.

1. Financial Highlights - Yellow Pages Income Fund

(in thousands of Canadian dollars, except unit information)

	For the three-month periods ended September 30,		For the nine-month periods ended September 30,	
	2009	2008	2009	2008
Revenues	\$408,318	\$426,141	\$1,234,205	\$1,271,154
Operating costs	182,109	188,348	560,064	569,987
Income from operations before depreciation and amortization, impairment of goodwill and restructuring and special charges (EBITDA)	226,209	237,793	674,141	701,167
Net (loss) earnings	(168,792)	146,063	79,648	408,737
Basic (loss) earnings per unit	(0.33)	0.28	0.16	0.78
Diluted (loss) earnings per unit	(0.33)	0.25	0.15	0.72
Adjusted Revenues	\$410,079	\$426,156	\$1,244,842	\$1,271,905
Adjusted EBITDA	227,032	237,481	679,058	699,528
Adjusted EBITDA margin	55.4%	55.7%	54.5%	55.0%
Cash flow from operating activities	\$168,548	\$187,528	\$551,453	\$514,705
Distributable cash	179,199	192,362	541,298	566,323
Distributable cash per unit	0.35	0.37	1.06	1.08
Distributions declared	102,041⁽¹⁾	150,252	370,568⁽¹⁾	448,628
Distributions declared per unit	0.20	0.29	0.72	0.85
Payout ratio	57%	78%	68%	79%
Weighted average number of units outstanding				
Basic	510,030,789	519,908,187	511,994,035	525,335,325
Diluted	510,030,789	613,718,644	514,910,239	610,252,373

⁽¹⁾ Includes September 2009 distribution of approximately \$34.6 million paid on October 15, 2009.

2. Segmented Information - Reported Basis

(in thousands of Canadian dollars)

For the three-month periods ended September 30,						
	Directories		Vertical Media		Consolidated	
	2009	2008	2009	2008	2009	2008
Revenues	\$346,794	\$343,913	\$61,524	\$82,228	\$408,318	\$426,141
EBITDA	208,132	208,320	18,077	29,473	226,209	237,793
Adjusted Revenues	348,555	343,928	61,524	82,228	410,079	426,156
Adjusted EBITDA	208,955	208,008	18,077	29,473	227,032	237,481
Adjusted EBITDA Margin	59.9%	60.5%	29.4%	35.8%	55.4%	55.7%

For the nine-month periods ended September 30,						
	Directories		Vertical Media		Consolidated	
	2009	2008	2009	2008	2009	2008
Revenues	\$1,046,653	\$1,021,222	\$187,552	\$249,932	\$1,234,205	\$1,271,154
EBITDA	618,682	616,045	55,459	85,122	674,141	701,167
Adjusted Revenues	1,057,290	1,021,973	187,552	249,932	1,244,842	1,271,905
Adjusted EBITDA	623,599	614,406	55,459	85,122	679,058	699,528
Adjusted EBITDA Margin	59.0%	60.1%	29.6%	34.1%	54.5%	55.0%

3. Online Metrics

Revenues ⁽¹⁾

(in millions of Canadian dollars)

	Q1	Q2	Q3	Q4	Full Year
2009 Revenues - Consolidated	\$68.6	\$75.2	\$78.0		\$221.8
2008 Revenues - Consolidated	\$53.5	\$61.4	\$62.4	\$69.5	\$246.8

⁽¹⁾ Including contribution from acquired businesses since their respective acquisition dates

Operating Metrics ^(1,2)

(in millions)

	2008				2009			
	Q1	Q2	Q3	Q4	Q1	Q2	Q3	Q4
Unduplicated Unique Visitors	9.7	9.8	9.1	9.0	9.5	9.7	9.0	
Online Reach %	41%	41%	38%	38%	40%	40%	37%	

⁽¹⁾ Source: comScore Media Metrix Canada.

⁽²⁾ Including contribution from acquired businesses since their respective acquisition dates.

4. Reconciliation of Adjusted Revenues and Adjusted EBITDA

(in thousands of Canadian dollars)

	For the three-month period ended September 30, 2009			For the three-month period ended September 30, 2008		
	Reported	Purchase accounting	Adjusted ⁽¹⁾	Reported	Purchase accounting	Adjusted ⁽¹⁾
Revenues	\$408,318	\$1,761	\$410,079	\$426,141	\$15	\$426,156
Operating costs	182,109	938	183,047	188,348	327	188,675
EBITDA	\$226,209	\$823	\$227,032	\$237,793	(\$312)	\$237,481

	For the nine-month period ended September 30, 2009			For the nine-month period ended September 30, 2008		
	Reported	Purchase accounting	Adjusted ⁽¹⁾	Reported	Purchase accounting	Adjusted ⁽¹⁾
Revenues	\$1,234,205	\$10,637	\$1,244,842	\$1,271,154	\$751	\$1,271,905
Operating costs	560,064	5,720	565,784	569,987	2,390	572,377
EBITDA	\$674,141	\$4,917	\$679,058	\$701,167	(\$1,639)	\$699,528

⁽¹⁾ The adjusted results are derived by excluding from the reported amounts the impact of purchase accounting relating to acquisitions in the core Directories segment.

5. Operating Cost and Capital Expenditure Details

(in thousands of Canadian dollars)

	For the three-month periods ended				For the nine-month periods ended			
	September 30,				September 30,			
	2009		2008		2009		2008	
Adjusted Revenues	\$410,079		\$426,156		\$1,244,842		\$1,271,905	
Adjusted Expenses								
Cost of Sales	113,326	27.6%	117,217	27.5%	347,215	27.9%	351,564	27.6%
General and Administrative ⁽¹⁾	69,721	17.0%	71,458	16.8%	218,569	17.6%	220,813	17.4%
Adjusted EBITDA	\$227,032		\$237,481		\$679,058		\$699,528	
Adjusted EBITDA margin	55.4%		55.7%		54.5%		55.0%	
Capital Expenditures								
Transition Capital ⁽²⁾	\$1,239		\$-		\$5,738		\$-	
Maintenance ⁽³⁾	3,521		5,280		10,740		15,808	
New Initiatives	3,861		4,496		14,269		13,957	
Leasehold Improvements (net of lease inducements)	1,627		1,779		2,338		2,860	
Total	\$10,248		\$11,555		\$33,085		\$32,625	
Adjustment to Reflect Expenditures on a Cash Basis	(2,737)		(647)		(805)		2,158	
Acquisition of Capital Assets, Net of Lease Inducements	\$7,511		\$10,908		\$32,280		\$34,783	

⁽¹⁾ Includes pension and post-employment expenses.

⁽²⁾ Transition capital represents funds set aside as pre-funded capital for purposes of integrating acquired businesses.

⁽³⁾ Maintenance capital expenditures are for ongoing operations to maintain the integrity of the infrastructure.

6. Consolidated Capitalization

(in millions of Canadian dollars)

Reported Basis	Sept. 30, 2008	Dec. 31, 2008	March 31, 2009	June 30, 2009	Sept. 30, 2009
Medium Term Notes	\$2,051	\$2,051	\$2,051	\$1,856	\$1,921
Exchangeable Debentures	284	285	287	288	289
Credit Facilities	46	359	240	250	100
Commercial Paper Facility (drawn amount)	298	-	156	388	205
Obligations Under Capital Leases	15	14	13	8	8
Total Third-Party Debt	2,695	2,709	2,747	2,790	2,523
Cash and cash equivalents	22	25	33	64	74
Net debt	\$2,672	\$2,684	\$2,714	\$2,726	\$2,449
Preferred Shares, Series 1 and 2	489	489	490	489	481
Net debt and preferred shares, series 1 and 2	3,161	3,173	3,203	3,216	2,931
Non-Controlling Interest ⁽¹⁾	-	-	-	-	203
Unitholders' Equity	5,630	5,561	5,541	5,504	5,228
Total Capitalization	\$8,791	\$8,735	\$8,744	\$8,720	\$8,361
Average Interest Rate on Debt at Period End	5.2%	5.1%	4.8%	5.1%	5.6%
Adjusted EBITDA / Annualized Financial Fixed Charges	5.6x	5.8x	5.8x	5.5x	5.0x
Net Debt / Adjusted EBITDA	2.9x	2.9x	2.9x	3.0x	2.7x
Net Debt and preferred shares / Adjusted EBITDA	3.4x	3.4x	3.4x	3.5x	3.2x
FCF / Net Debt ⁽²⁾	28%	28%	28%	27%	29%
Net Debt / Unitholders' Equity	0.5x	0.5x	0.5x	0.5x	0.5x

⁽¹⁾ Represents 8.3 million Preferred Shares, Series 3 issued in September 2009.

⁽²⁾ FCF is assumed to be equal to Distributable Cash adjusted for LTM Adjusted EBITDA giving effect to the impact of acquisitions and annualized interest expense and preferred share dividends based on full year impact of the debt and preferred share structure at the end of the period with interest and dividend rates prevailing at such date.

7. Credit Facilities & Liquidity Discussion

(In millions of Canadian dollars)

- As of November 4, 2009, YPG has in place two senior unsecured credit facilities totalling \$800 million:

	Amount	Structure	Final Maturity	Use	Drawn Pricing	
Principal Revolving Facility	Tranche 1 :	500.0	364 days + 2-year term	May 2012	Commercial Paper Back-up & General Corporate Purposes	BA + 2.5% ⁽¹⁾
	Tranche 2 :	200.0	5-year revolver	May 2012		BA + 0.575%
Institutional Investor Private Facility	100.0	5-year term	July 2014	General Corporate Purposes	BA + 5.0%	

- At the end of Q3-2009, YPG had total available liquidity of \$569.2 million:

	Limit	Drawn	Available
Principal Revolving Facility	\$700.0	-	\$700.0
Commercial Paper Backup	-	204.5	(204.5)
Institutional Investor - Private Facility	100.0	100.0	-
Cash and Cash Equivalents	-	-	73.7
TOTAL	\$800.0		\$569.2

⁽¹⁾ Drawn pricing increases by 0.5% upon conversion into term loan.

8. Cash Interest Expense Components and Dividends on Preferred Shares

(in thousands of Canadian dollars)

Debt Components	September 30, 2009		Interest / Dividend Basis	Maturity Date
	Reported Basis	Nominal Balances		
Medium Term Notes (MTN) ⁽¹⁾			Fixed Rates	
4-year Notes maturing 2013	\$130,000	\$130,000	6.50%	July 10, 2013
4.5-year Notes maturing 2013	125,000	125,000	6.85%	December 3, 2013
5-year Notes maturing 2011	150,000	150,000	4.65%	February 28, 2011
5-year Notes maturing 2015	260,000	260,000	7.30%	February 2, 2015
10-year Notes maturing 2014	297,500	297,500	5.71%	April 21, 2014
10-year Notes maturing 2016	501,700	501,700	5.25%	February 15, 2016
15-year Notes maturing 2019	220,000	220,000	5.85%	November 18, 2019
30-year Notes maturing 2036	243,262	243,262	6.25%	February 15, 2036
Fair value adjustment of hedged item	12,296			
Deferred financing costs	(18,841)			
Exchangeable Debentures ^(2,3)	300,000	300,000	5.50%	
Equity Component (net of accretion)	(5,002)			August 1, 2011
Deferred financing costs	(5,587)			
Credit Facilities	100,000	100,000	BA + Margin	\$200M tranche: May 25, 2012
			BA + Margin	\$500M tranche: May 19, 2012
			BA + Margin	\$100M private placement: July 23, 2014
Commercial Paper Facility	204,500	204,500	BA + Margin	n.a.
Cash and Cash Equivalents	(73,685)	(73,685)	Overnight/Banker's Acceptance	n.a.
Swaps and Derivatives ⁽⁴⁾	-	-		n.a.
Obligations Under Capital Leases	8,255	8,255		n.a.
Net Debt	\$ 2,449,398	\$ 2,466,532		
Preferred Shares ⁽⁵⁾				
Series 1	299,013	299,013	4.25%	December 31, 2012 ⁽⁶⁾
Series 2	191,784	191,784	5.00%	June 30, 2017 ⁽⁶⁾
Deferred financing costs and derivative component	(9,303)			
Net Debt and Preferred Shares	\$ 2,930,892	\$ 2,957,329		

⁽¹⁾ Please refer to note 7 of the Q3 2009 Financial Statements.

⁽²⁾ Please refer to note 8 of the Q3 2009 Financial Statements.

⁽³⁾ Value of the exchange option classified as equity on the balance sheet. Accretion not included in the cash interest expense.

⁽⁴⁾ Please refer to the Financial and Other Instruments Section of the November 4, 2009 Management's Discussion and Analysis.

⁽⁵⁾ Please refer to note 9 of the Q3 2009 Financial Statements.

⁽⁶⁾ Date of retraction at the option of the holders.

9. Distributable Cash

(in thousands of Canadian dollars except for Units Outstanding)

	For the year ended December 31, 2008	For the three-month period ended September 30, 2009 ⁽¹⁾	LTM September 30, 2009
Cash flow from operating activities	\$692,356	\$168,548	\$729,104
Operating non-cash items	(19,741)	(7,363)	(14,490)
Change in operating assets and liabilities	53,934	14,858	(45,786)
Maintenance capital expenditures	(21,101)	(3,521)	(16,033)
Restructuring and special charges	36,225	-	56,809
Other	<u>9,197</u>	<u>6,677</u>	<u>16,241</u>
Distributable Cash	\$750,870	\$179,199	\$739,007
Distributable Cash per unit	1.43	0.35	1.44
Weighted Average number of units outstanding (in millions)	523.4	510.0	513.5

⁽¹⁾ See additional disclosure on the various adjustments in the Distributable Cash section in our November 4, 2009 Management's Discussion and Analysis.

10. Historical Distributable Cash Calculation

(in thousands of Canadian dollars except for Units Outstanding)

	For the three-month periods ended ^(1,2)				
	September 30, 2008	December 31, 2008	March 31, 2009	June 30, 2009	September 30, 2009
Current Methodology:					
Cash flow from operating activities	\$187,528	\$177,651	\$197,418	\$185,487	\$168,548
Operating non-cash items	(5,146)	(3,706)	(1,262)	(2,159)	(7,363)
Change in operating assets and liabilities	13,406	(22,229)	(15,656)	(22,759)	14,858
Maintenance capital expenditures	(5,280)	(5,293)	(2,963)	(4,256)	(3,521)
Restructuring and special charges	-	36,225	-	20,584	-
Other	<u>1,854</u>	<u>1,899</u>	<u>2,909</u>	<u>4,756</u>	<u>6,677</u>
Distributable Cash	\$192,362	\$184,547	\$180,446	\$181,653	\$179,199
Previous Methodology⁽³⁾:					
EBITDA	\$237,793	\$231,539	\$223,863	\$224,069	\$226,209
Maintenance capital expenditures	(5,280)	(5,293)	(2,963)	(4,256)	(3,521)
Interest	(33,466)	(35,181)	(34,058)	(32,878)	(37,766)
Dividends on preferred shares	(5,688)	(5,688)	(5,688)	(5,687)	(5,588)
Other	<u>(997)</u>	<u>(830)</u>	<u>(708)</u>	<u>405</u>	<u>(135)</u>
Distributable Cash	\$192,362	\$184,547	\$180,446	\$181,653	\$179,199
Distributable Cash per unit	0.37	0.36	0.35	0.35	0.35
Weighted Average number of units outstanding (in millions)	519.9	517.8	513.8	512.2	510.0

(1) Following the Staff Notice issued in 2006 by the Canadian Securities Administrators on distributable cash presentation, we adopted their recommendations retroactive to January 1, 2005 in order to disclose comparable results. As such, adjustments to eliminate the impact of purchase accounting and transition expenses are no longer made. In July 2007, the CSA issued a replacement to National Policy 41-201 to provide additional guidance with respect to disclosures on distributable cash.

(2) See additional disclosure on the various adjustments in the Distributable Cash section of the November 4, 2009 Management's Discussion and Analysis.

(3) For reference in accordance with historical disclosure.

11. Outlook

Key Performance Indicators **2009 Progress Year-to-date and 2010 Objectives**

	Revised 2009 Target	Nine-month period ended September 30, 2009	2010 Target
Directories			
Adjusted Revenues	Stable at approx. \$1.4 billion	\$1,057 million	\$1,385 to \$1,415 million
Adjusted EBITDA	\$825 to \$830 million	\$624 million	\$830 to \$840 million
Vertical Media			
Revenue	\$255 to \$265 million	\$188 million	\$275 to \$295 million
EBITDA	\$75 to \$80 million	\$55 million	\$80 to \$90 million
Consolidated Metrics			
Online Organic Growth	approx. 30%	26%	approx. 20%
Distributable Cash per unit	Stable	Stable	1% to 3%

12. Consensus Estimates

(in millions of Canadian dollars except for Distributable Cash per Unit)

	2008 Actual	Consensus Estimates ⁽¹⁾			% Var	Consensus Estimates ⁽¹⁾		
		2009			Avg. 09 / Act. 08	2010		
		Low	Average	High		Low	Average	High
Adjusted Revenues	\$1,697.5	\$1,643.0	\$1,661.3	\$1,672.0	-2.1%	\$1,589.0	\$1,663.2	\$1,688.0
Adjusted EBITDA	\$931.0	\$886.0	\$901.5	\$907.8	-3.2%	\$847.0	\$904.1	\$919.3
Distributable Cash per Unit	\$1.43	\$1.30	\$1.39	\$1.43	-2.6%	\$1.23	\$1.37	\$1.47

⁽¹⁾ Distributable Cash per Unit is calculated by deducting from EBITDA: maintenance capital expenditures, cash interest expense, dividends on preferred shares and cash taxes.